

Head of US Consultancy

New York

It's great to meet *you*.

An expert in delivering large and complex strategic solutions for our clients using a mix of strategic foresight, consumer trends and data-driven insights in order to find compelling and value-driven solutions.

A passionate leader, committed to driving excellence and best practice, pushing the limits of the value we deliver to our clients

An effective influencer amongst our client community and a natural at creating powerful partnerships that last.

A curious and confident mind that challenges the status quo to deliver demonstrable results.

An effective and inspirational line manager able to motivate and direct our US Consultancy Team to meet business objectives.

Our pitch to *you*, in 50 words.

For over 20 years, we've been applying trends to help our clients see further. We help business to see beyond the noise of today, to predict and drive a better tomorrow. We focus on genuine challenges, find the right data and uncover trends that give our clients strategically compelling answers.

Your single reason for being.

To reveal what matters most and enable success for every business.

The sort of things *you'll* be doing

Lead the US Consultancy Team, managing a small team of US Consultants to drive the development and delivery of large consultancy projects to selected clients in our US and global network across all sectors.

Work closely with the Managing Partner for the US and the Global Consultancy Director based in the UK, to enhance and grow the business by winning high-value, transformation projects that push thinking and capability

Manager, mobilize and mentor a team of US Consultants and Senior Analysts as part of the core senior "Client Team" to ensure timely and profitable project delivery.

Lead proposal development and writing for consultancy projects across the full range of the consultancy capability and leveraging FF's product suite, including a growing focus on strategic foresight projects.

Work with a wide range of audiences, including C-Suite, to lead in the delivery of sophisticated outputs and activation roadmaps, converting consumer insights and business intelligence into behavioral change across the client's business.

Your overarching aim will be to act as a facilitator and catalyst of strategic foresight for your clients, driving the required changes in working culture, working practice and core client capabilities.

Ensure high performance standards to the client, such that all delivered outputs meet stated aims and objective of original brief, tailored precisely to each client need and with a key focus on autonomous delivery.

Ensure close interaction with US and UK based Global Consultancy Team in order to build a culture of best-practice and collaboration across the NYC and London consultancy functions.

Why we should hire **you**.

You are an experienced consultant with tested capability to autonomously deliver large and complex consultancy projects that provoke clients and inspire them to think differently.

You have a passion for foresight with evidence of experience in strategic foresight methodologies that can help our clients achieve their strategic goals.

You are a storyteller and have experience of multi-disciplinary approaches (using a mix of quant, qual, industry content, consumer trends etc.), pulling out strategic implications and recommendations, and finding compelling and visual ways to present a story

You can build strong relationships at all levels of an organizations, with proven successful client management expertise from small to large international accounts.

You are self-driven, self-sufficient, structured and have great organizational skills. You are strategic with the ability to manage, navigate and collaborate in complexity and ambiguity, yet maintain a strong focus on outcomes.

You are an inspirational leader and have excellent people management skills – you know how to bring people along with you, with the ability to adapt working style to influence, negotiate and find resolutions.

The rewards for being **you**.

- A competitive base salary
- Performance bonus scheme
- 100% coverage for Medical / Dental / Vision
- Flexible/hybrid working
- Access to a state-of-the-art Flatiron North workspace, just blocks from Madison Square Park
- 20 days' vacation
- Additional paid time off between Christmas and New Year
- Access to administered 401(k) plan
- We're a social bunch, who like to work hard and laugh hard.

Have we convinced **you**? What do the team say?

“Every single day is stimulating - always challenging with new brain fodder at every turn”

“We are never the boring one at the dinner table - always a perspective to add”

“We're curious and outspoken, on the good end of crazy!”